



Selling with Barbara Kirk Auctions...

Why not be next to discover Barbara Kirk Auctions & The Harbour Saleroom...and a refreshing approach to selling by auction...where personal service & care & attention for every client is always a priority...

Low selling commission...

Our seller's commission is only 10% of the sold price, probably one of the lowest auctioneer rates locally & in the UK. This commission is subject to VAT at 20%

Our insurance charge is only 1%...

Like all auctioneers, we make an insurance charge to protect your items before, during & after the auction whilst they are on our premises. Ours is a lower than most at 1% of the sold hammer price.

No extra fees or hidden charges...

Unlike some auctioneers, we do not charge an entry fee on your lots. We do not charge a cataloguing fee. We do not impose an unsold lot charge. We have only one commission rate, no higher rate for special auctions...so no nasty surprises when you receive payment.

Low photography charges...

Our photography charges are per lot, not per photograph. We do not charge extra for multiple views for catalogue, website or publicity use. Our charges per auction are only £2 per lot for up to 25 entries & £1 per lot for the next 25 entries up to 50 entries. For entries over & above 50 lots there is no charge. So for large consignments the maximum photography charge will be £100.

Free collection of entries...

We collect free of charge if & when we can pack & collect ourselves. For very large consignments such as clearances, we may make a fair charge to cover any special expenses.

Free, secure storage...

We do not charge for storage & provide safe & secure storage with strong room & safe facilities within gated premises.

Entry receipt & notice of sale...

We always supply you with our Entry Form Receipt for your entries upon collection or delivery. All vendors also will receive by post our pre-auction, notice of sale Advice Note listing their entries, showing estimates & any reserves.

Reserves...

If you require reserves on your entries, we are happy to discuss & advise on reserve prices. We will not sell any of your entries below reserves.

Payment for your sold item...

You will receive payment for your sold item as soon as all buyer payments are received. We work to obtain payment for purchases as quickly as possible & hope to pay vendors within 20 working days. Rarely, we may have a non-payer & have no alternative but to rescind a sale. If this happens you will always be contacted to discuss the matter. We do not release any lots to buyers before payment.

Unsold lots...

We do not charge you commission or a photography fee for any of your lots that fail to sell. There is no unsold lot fee as charged by some auctioneers. We will contact you with our recommendations for any unsold lots.

Our services to buyers that help sell your entries...

We charge buyers a lower than local & UK average buying commission rate of only 15%. All our auctions are available online with live bidding attracting bidders locally, nationally & worldwide. All our auction catalogues are fully illustrated, not all auctioneers illustrate all lots. Our in-house postal shipping service encourages bids when potential buyers know they can get their purchases shipped easily & promptly. Not all auctioneers provide a shipping service. We offer bidders who are unable to follow or attend our auctions a free commission bidding service. We supply a free, prompt & detailed condition report service for enquiries by interested, potential buyer